

4-24-2009

SR-08-09-32 CC

Marshall University

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**CURRICULUM COMMITTEE  
RECOMMENDATION**

**SR-08-09-32 CC**

Recommends approval of the listed **COURSE ADDITIONS** in the following colleges and/or schools:

• **COLLEGE OF LIBERAL ARTS**

CL 472 Rhetoric of Seduction 3 hours  
Taught in English, this course investigates the overlap of public and private persuasion through reading philosophical, political and romantic works, and analyzing contemporary campaigns. Co-requisite/Prerequisite(s): None.

HST 343 History of the United States in the 1970s 3 hours  
The economic, political, social and cultural history of the United States as it shifted from the modern 1960s to the post-modern world of the late 20<sup>th</sup> century. Co-requisite/Prerequisite(s): None.

• **LEWIS COLLEGE OF BUSINESS**

MGT 428 Negotiations 3 hours  
The theory and practice of negotiation in organizational settings including negotiation strategies and their impact on the outcomes achieved. Students will build negotiation skills through experiential exercises and cases. Prerequisite(s): MGT 320.

**RATIONALE:**

Each course is an appropriate addition to the respective programs.

**FACULTY SENATE CHAIR:**

APPROVED BY THE  
FACULTY SENATE: *Alan Brannen* DATE: 4/24/09

DISAPPROVED BY THE  
FACULTY SENATE: \_\_\_\_\_ DATE: \_\_\_\_\_

**UNIVERSITY PRESIDENT:**

APPROVED: *[Signature]* DATE: 5/15/09

DISAPPROVED: \_\_\_\_\_ DATE: \_\_\_\_\_

**COMMENTS:** \_\_\_\_\_  
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